Should I sell my business?

Is it time to let go? What are my options?

Driven entrepreneurs think about every aspect of their business except, sometimes, what comes after it. You may sell your business. You may want the business to stay in the family. Or you may want something in between. These are complex decisions to make, so having the right advice from a trusted partner can make all the difference.

We'd like to meet you

- Get in touch
- Arrange a call-back
- Find your local branch

Questions to ask yourself

When you're thinking about handing over your business, it's a good idea to start planning as early as possible. But there's a lot to consider. Start by asking yourself these three questions:

What is my exit strategy?

You may not intend to step back from your business in the near future. But having a long-term plan can eliminate a lot of question marks. Could you make a well-informed decision in the event of an offer to buy your business?

What are my options?

Every entrepreneur will want something different. You could sell your business. You could pass it along to your family. Or you might not want to give them full control just yet . There's no right or wrong answer, just what's right for you.

What happens after I sell?

Selling your business is a life changing event. Regular income from your business will transform into one large lump sum of money. You'll also have to decide how best to step back from your role running the company. How will you handle both?

Close to

7/10

people passing on their fortunes are self-made**

How can wealth management help?

Very simply, we help you draw up a financial blueprint for your future, so you know you're on track to meet your goals.

And when you choose UBS Wealth Management, you get a trusted partner who can guide your financial decisions for years to come.

"People get nervous even thinking about life after exit – they don't want to jinx it – but they should be planning in advance of, and then in tandem with, any deal they are structuring, to ensure they don't commit to anything binding which doesn't reflect their ultimate goals."

Ashley Coombes, CFA, UBS Wealth Management advisor

Our service

Great investment advice doesn't exist in a vacuum. Our service takes in to account all your financial needs, from wealth planning to investing to banking. We call this your total wealth solution.

See our wealth services

We'd like to meet you

Come and see us so we can start working towards your future.

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The price and value of investments and income derived from them can go down as well as up. You may not get back the amount originally invested.

UBS does not give tax advice and you should consult your independent tax adviser for specific advice before entering into or refraining from entering into any investment.

**Family Wealth Transfers Report, Wealth X, 2015